



Fall 2020 Newsletter

Welcome to Dickerson Harbor, and our fiftieth year in association with The Oxford Yacht Agency, Inc. As quality boat builders and boat owners, we know a good boat should last 100 years. The most efficient way to accomplish this is with a roof. It doesn't have to be heated, but it helps; it must stop the rain, wind, and effects of ultraviolet light.

This fall, we are again offering three levels of covered storage in heated, closed, and open-ended buildings. We have found these combinations to be very effective when aligned in a North-South axis. The costs are \$1 per square foot per month for the most popular option (open-ended building) and \$1.50 per square foot per month for heated space. These rates are for a six-month season, November 1st through April 30th. The rates are for boats with keels, antennas, radar masts, flybridges, or a vertical clearance of 18-37 feet. We can accommodate boats with a vertical clearance of 18-28 feet in heated storage, and boats with a vertical clearance of 28-37 feet in non-heated covered storage.

For example, a Grand Banks 36 is 40' LOA, with a beam of 13' 6" = 540 sq. ft

Covered storage, not heated = \$540/month or \$3240/6 months

Heated storage= \$810/month or \$4860/6 months

Our most popular storage agreements result in large boats with signal or antenna masts or flybridge enclosures that do not need to be lowered or removed! We want to have efficient operations to keep the costs reasonable.

We have limited space in the heated storage buildings, so please advise us of your plans as soon as possible. The Winter Storage Request Form can be found at the end of this newsletter.

We also offer outdoor storage at \$6 per linear foot/month for a six-month season and \$7 per linear foot/month for storage periods of less than six months.





Winter Storage Suggestions

Winterizing:

Yes, it is possible to skip winterizing, but it is smart to flush, clean, and treat with marine growth inhibitor and preservatives, mostly contained in a good solution, including antifreeze. This would be for the engines, generator, air conditioner, refrigeration, wash down pumps, sanitary system, and freshwater tanks, lines, and water heater.

Flush the system with marine growth-inhibiting products, and in most cases, a mix of containing marine/RV antifreeze.

Remove water from the bilge, clean it, dry it, and the odors go away.

Check your tank vents for function, especially the holding tank, as poorly working vents are the #1 cause of odors inside the boat.

Cover the engine room vents to keep out cold air and moisture, prior to the first frost.

Change the oil, and yes, recycle it. We have automated oil changing equipment as well as a holding tank for waste oil, which we use to supplement the heating of the buildings.

Prep for winter storage: before arriving, we recommend that you have your holding tank pumped. We do not put antifreeze in partially filled tanks. The pump-out station is located at the public landing next door to Dickerson Harbor. We can pump your holding tank for you at an additional charge, as long as we know ahead of time that it will need to be done. Labeling your boat's shore power cord and adapters is also wise, as sometimes they get mixed up with other boats' if they are not marked.

The following items are included in **Winterizing by Dickerson Harbor**

1. Draining the water tanks, by-passing the water heater, winterizing all freshwater systems- including windshield wipers, icemakers, deck wash downs, and potable water systems, using non-toxic antifreeze.
2. Flushing the raw water side of engines and generators.
3. Covering engine room vents with plastic.
4. Removing water from the bilges which results in less odors.
5. Disconnecting the batteries, or checking them carefully every three months.
6. Removing salt water from the entire structure.
7. Lifting up cushions and mattresses, and partially unzipping the covers.



2020 Labor Rates

Our labor rates are \$80.00 per hour for skilled labor, except as noted below. We have a very productive layout, the right tools, and experienced staff. We do not charge mileage, travel time, or get acquainted with GB time! Looking around The Bay and East Coast, we find many services are rendered at higher rates than what we offer.

Engine Work – depending on engine and service type	\$80/hour
Electrical and electronics – depending on service type	\$80/hour
Carpentry – new construction	\$80/hour
Fiberglass repair and construction	\$80/hour
Gelcoat repairs – depending on color complexity	\$80/hour
Minor equipment installation – excluding electronics	\$80/hour
General Labor – interior cleaning, boat washing	\$65-\$75/hour
Sandblasting and soda blasting – to be determined by job	TBD

Listed below are some of the jobs we completed in August 2020 at the above labor rates:

- Teak deck service, replacement, or conversion to fiberglass, painted decks.
- First-class paintwork using Awlgrip, Alexseal, and Axalta paints.
- Teak transom work.
- Window replacement, window frame repairs, and replacement.
- Engine, transmission, shaft, propeller, strut, and bearing work.
- Engine and generator “transplants” up to 450 hp and 20 kW.
- Fuel and water tank cleaning, inspection, repair, and replacement.
- Diesel heater service and installation.
- Air conditioning, icemaker, and refrigeration service and upgrades, some involving an outside technician.
- Plumbing, sanitation and Lectra-san service & upgrades
- Water filtration systems engineered and installed.
- Canvas work; from sail covers to new flybridge enclosure construction. Bimini bow bending done by an outside contractor.
- Custom hardtop.



August Worklist (continued)

- Mast and boom service, installation of boom lift systems, and the Oxford Davit
- Installation and service of bow thrusters and stabilizers
- Veneer replacement
- Alternator and charging system upgrades, wiring maintenance, ACR's.
- Transmission service including Twin Disc and ZF.
- Racing sailboat rigging, bottom prep and tuning.

2020 Travel Lift Rates

The lift rates include hauling, first-class pressure washing, heavy blocking, relaunching, and where necessary, a small charge for transfer to a hydraulic trailer for ease of placement inside a building. These rates have been unchanged for many years. At the moment, we see no inflation on these items.

Boats up to 37 feet (25-ton lift)	\$14/foot
Boats over 37 feet (75-ton lift) 21' beam max	\$16/foot
Lifts of boats up to 50 feet requiring double strapping or involving a trailer	\$16/foot
Boats over 50 feet, or lifts involving a combo trailer	\$18/foot
Short Haul – 25-ton lift, 4 hour maximum time on lift	\$8/foot
Short Haul – 75-ton lift, 4 hours max on lift	\$10/foot

For *do it yourself work* add \$2/foot

Short hauls are available as our schedule allows.

Relaunch must occur within 12 months, or a surcharge will apply.



Electricity

Our slip rates, hourly rates, nor storage rates include electric hook up or costs. Many boats are self-sufficient. We generally charge one hour to assess the boat's fitness and safety considerations before plugging into the pedestals set up for this option. The most basic cost is one hour to review, examine, and hook up.

No electrically operated heaters are allowed on boats in dry storage by order of the State Fire Marshall, and most insurance companies.



Winter Storage Request

To Our Valued Storage Clients

It is time to reserve your space for the winter. Space is limited in the heated storage buildings, so these premium spaces need to be reserved well in advance.

Please **select** your storage option below:

- Indoors in open ended building (11/1-4/30) = \$6 per **square** foot for **6 months**
 - Indoors in closed building maintained above freezing = \$9 per **square** foot for **6 months ++**
 - Indoors in heated building = \$9 per **square** foot for **6 months ++**
 - Outdoor dry storage (11/1-4/30) = \$36 per **linear** foot for **6 months**
 - Outdoor dry storage for less than 6 months \$7 per **linear** foot per **month**
- ++ these 2 buildings have limited capacity, priority goes to boats with larger work orders

Upon receiving your request, we will send you a storage packet including the contract for you to sign and return to us with your deposit:

Deposits made prior to October 25th = 50% of storage charge for the season.

Deposits made after October 25th = 75% of storage charge for the season.

You may also sign up for winter storage [on our website](#).

Owner _____ Boat Name _____

Email _____ Boat Make _____

Phone _____ Boat LOA _____ Boat Beam _____

Approximate Arrival date _____ Approximate Launch Date _____